

## New England Excess Exchange, Ltd. is seeking Commercial and Personal Lines Producers to join our growing team!

NEEE, Ltd. is a family owned and operated E&S brokerage firm, established in 1981, based in Barre, Vermont with 48 employees.

The ideal applicant for <u>Commercial</u> or <u>Personal</u> Lines would have a bachelors degree or commiserate insurance experience. That said, we've found the most successful underwriters are <u>detail oriented</u> and <u>driven</u> with <u>strong organizational skills</u> while having an <u>analytical mind</u> and <u>welcoming personality</u>.

This individual will need to obtain their state Property and Casualty license and maintain the Continuing Education units as directed by state regulatory guidelines, with our aide; but, we will train them in the role and, at least initially, have the renewals and a submission flow from which they can develop professional relationships and the experience needed to grow a book of business. If they can <u>efficiently multitask</u>, while delivering a high degree of <u>accuracy</u>, they will enjoy a very successful and lucrative career here at NEEE, Ltd.

These are commission structured positions with a generous draw to allow for livable bi-weekly pay between quarterly commission opportunities.

## **Primary Expectations:**

- Provide superior customer service to our agents and partner companies
- Develop relationships with agents and markets
- Accountable for underwriting decisions
- Manage a <u>large volume</u> of calls and emails with timely responses
- Ability to work independently and within a team
- Excellent oral and written communication

Applicants can submit their resume to Renee Grzankowski, rgrzankowski@neee.com.