

## Titus Insurance Agency in Shelburne looking for an experienced Commercial Lines Account Manager to join our team.

Candidates should demonstrate enthusiasm, a positive attitude, and strong communication and problem solving skills. You will be responsible for building relationships with our clients and carriers by delivering exceptional customer service, **coverage review**, looking for opportunities to provide relationship value, and process endorsements and payments for existing clients.

**Primary Expectations:** Respond to and resolve account related inquires, policy changes, handle complex customer calls in a timely and professional manner and take ownership to resolve customer issues that will foster long term relationships within the agency. Understand the carrier's capabilities and systems, their underwriting appetite in order to remarket clients, round accounts, and write new business. Create the #1 customer experience in the independent agency system that creates value and increases retention.

**Requirements:** Licensed individual with 3 years of P&C experience with extensive knowledge of commercial lines. Offers a VERY competitive compensation and benefits plan

Please send resume to Donna Wagner via email <u>Donna@titusinsurance.net</u> or Annette Hannah at <u>Annette@titusinsurance.net</u> or mail to Titus Insurance Agency, PO Box 476, Shelburne, VT 05482.

All inquiries will be strictly confidential.